



LINDSAY G. VALDEZ

661-493-5735

Lgv23@cornell.edu

www.linkedin.com/in/lindsayvaldez

EDUCATION

Cornell University,
Ithaca, NY
Viticulture and Enology and
Business Management
Expected Graduation 2027

Study Abroad: Florence, Italy
(2026)

Garces Memorial High School,
Bakersfield, CA
Graduated 2023
4.4 GPA, Honors

LEADERSHIP

- Society of Cuvée Member
- Leadership Skills Clinic
Completion, Cornell University
- CUVEC Member
- Alpha Phi Sorority
[Recruitment Chair]
- Dean Scholarship Recipient
- FFA State Degree
- Honor Roll [2020-2023]
- Vice President [Student
Government]
- Viticulture and Enology Club
[Founder and President]

Skills

- Science foundation
- Laboratory techniques
- Sales communication
- Data & Reporting (Excel)
- Lab safety procedures
- Scientific writing

PROFESSIONAL SUMMARY

Motivated Viticulture and Enology and Business Management student at Cornell University, experienced in vineyard operations, winery lab analysis, and sales, with a passion for combining science, quality assurance, and marketing in the wine industry.

WORK HISTORY

Student Winery Research/Lab Tech

Cornell University | Ithaca, NY | January 2025 – December 2025

- Operated and performed preventative maintenance on laboratory equipment and instruments.
- Trained and supervised junior technicians in laboratory protocols.

Wine Lab Analyst Internship

ASV Wines | Bakersfield, CA | May 2025 – August 2025

- Lab analyst for a large-scale bulk winery. Conducted chemical and sensory analyses to meet customer specifications, directly supporting product quality, consistency, and sales requirements.
- Assisted with analytical testing, tank monitoring, and customer blend trials.

Brand Ambassador

Hoppy | January – May 2025

- Collaborated with a campus ambassador team to develop and execute marketing strategies and events that increased student engagement with the Hoppy app.

Regional Sales Representative

Sunview Vineyards of California Inc. | Bakersfield, CA | October 2023 – July 2024

- Represented the Casa Cristal grapevine nursery at the Eastern Winery.
- Enhanced success of advertising strategies by boosting engagement through social media and other digital marketing approaches.
- Networked at events and by phone to expand business profits and revenues.

Vineyard Internship

Sunview Vineyards of California Inc. | Bakersfield, CA | May– August 2022

- Assisted with nutrient testing, pest management and vine health maintenance, including irrigation, pruning, and sorting.
- Collected field data and assisted with monitoring vine performance to support crop quality, consistency, and harvest decisions.